# JOLIE BAIN PILLSBURY

Dr. Pillsbury, President of Sherbrooke Consulting, Inc., works with local, state, and federal governments, foundations and other non-profit organizations to design and implement strategies to enable organizations and communities to achieve their desired results. She has thirty two years of experience in the public and private sectors, where she has served as both a consultant and a manager.

She has worked in over 40 states and over 12 federal agencies and departments since 1989. She has been a consultant for fifteen years, the last twelve with Sherbrooke Consulting.

Dr. Pillsbury's experience includes ten years in the Massachusetts Department of Public Welfare. Her last position there was as Deputy Commissioner. She spent three years in the Texas Department of Public Welfare as a planner for new programs and information systems support. In addition, she worked for three years as an IBM management consultant to state and local governments on strategic planning, integration of services and use of information technology to achieve organizational change.

She has worked with executive teams in many organizations to help them define their mission, vision and values. Using this framework, she has then helped them craft strategic plans for implementing their goals. The process she uses is highly participatory and vests the ownership of the results in the hands of the participants.

She worked with state and county government agencies in Alaska, Arkansas, the District of Columbia, Georgia, Florida, Iowa, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Missouri, Nebraska, New Mexico, New York, North Carolina, Oklahoma, Oregon, Pennsylvania, Tennessee, Texas, Vermont, Virginia, Washington, and Wisconsin.

Dr. Pillsbury has served as a Technical Assistance resource for state-level systems reform efforts funded by the Annie E. Casey Foundation, the Edna McConnell Clark Foundation, the Danforth Foundation, and the Pew Charitable Trust. She also has served a consultant and facilitator to the Doris Duke Foundation, the Ford Foundation, the Kellogg Foundation, and the David and Lucille Packard Foundation.

Dr. Pillsbury has also worked with executive teams at the Administration for Children and Families, the Bureau of Primary Health Care, the Environmental Protection Agency, NASA, the Pension Benefits Guarantee Corporation, the Social Security Administration, the Departments of Education, Energy, Defense, Interior, Labor, and Transportation. She served as a Senior Consultant for the Council for Excellence in Government, where she worked with approximately 500 government executives Fellows over four years using models developed for benchmarking and leadership for results.

Dr. Pillsbury has written and published in the areas of organizational change, public sector leadership, public sector implementation strategies, case management, error reduction, labor relations, purchase of service methodologies, planning, and evaluation research.

She received her Ph.D. from the Heller School of Social Welfare and Policy Analysis at Brandeis University, a Master of Science of Social Work and a Bachelor of Arts degree in philosophy and psychology from the University of Texas.